

About us & Cresta C.A.R.E. our unique service

We are passionate about Italy and we really enjoy helping clients, which we try to do professionally and informatively. It is our aim to ensure your experience is as safe and stress free as possible.

We not only help you to locate the right property and location, but we also go that “extra mile” to provide you with the highest quality of customer service and support both from our company here in the UK and from our Italian partners.

Our reputation depends upon giving you the best possible service. We know our service is unique, many of our clients are introduced to us as referrals, we want this to continue and for you to refer us to your friends, family and associates also.

We like to spend time talking to clients, and most importantly listening to them, finding out what is important to them. We want to establish your criteria and requirements and avoid wasting your valuable time showing properties or locations unsuitable for your needs.

If you are not familiar with an area, we try to ensure your chosen area or region will actually meet your requirements and expectations, as we strongly believe that finding the right location is the most important aspect of buying your home abroad. Remember the golden rule of property - Location! Location! Location!

We understand how sometimes people can be really quite anxious about buying abroad, and the importance of getting good advice, information and ongoing support to ease their anxiety.

When the time comes to visit and view, we will arrange tailored appointments; in some regions we can arrange multi-appointment viewings. All can be organised with just one phone call to us; saving you the time and cost of contacting individually a myriad of agents or developers and so also avoiding any duplicated viewings if several different agents become involved.

With some off-plan constructors and estate agents we can arrange a more direct focused escorted inspection visit usually lasting for 2 or 3 days. We take a flexible approach and will do our best to work around your needs and whatever time you have available. Our viewing information page will explain more fully the options.

We call our unique client service “Cresta C.A.R.E.” because we offer genuine Care, Assistance, Reassurance and Experience. Additionally, our relevant contacts in Italy have to provide the highest level of after-care to our purchasers.

We guarantee a personal, informative, friendly and honest customer service with contact right up until completion, and beyond if you still need us. Our clients deal with a knowledgeable person right from the start and never with a telephone-sales person.

We genuinely care about the clients who purchase through our company, and want them to know that we are only ever a telephone call away if they need our assistance.

If you have any questions please do not hesitate to contact us.